

# FINANCIAL MANAGEMENT SERVICES OPTIMIZE YOUR RESEARCH SITE'S GROWTH AND FINANCIAL SUCCESS

## Enhancing the site financial process through streamlined, automated, cost-effective solutions.

Through rigorous negotiations, sites see an average increase of 30% on study budgets. By negotiating, analyzing, guiding, and reviewing your financial process, Elligo Health Research® increases profitability by optimizing operations and allowing partners to focus on patient care and trial execution.



Out of 250 budgets negotiated in 2020, our financial services team saw an average per-patient contract and budget negotiations increase of over 40%.

“Partnering with Elligo was one of the best business decisions our organization has made! Outsourcing the finance portion of our business has resulted in a decreased workload for site staff, streamlined processes, and increased revenue.”

—Vice President, Research Site



### CONTRACT & BUDGET NEGOTIATIONS

Leveraging experience and relationships to deliver optimal outcomes

Decreased workload for site staff

### STUDY RECEIVABLES MANAGEMENT

Enforcing contract payment term language

Invoicing accurately and timely to ensure you get paid

Streamlining internal processes

### STUDY RECONCILIATION

Full study reconciliation

Payment and cash report analysis to maximize collected revenues

Bottom line revenue increases

### CTMS MANAGEMENT

Exclusive access to RealTime CTMS

Organize, manage, and report all study financial activities

Streamline internal operations